

Appropriateness and Client Categorisation Questionnaire

Terms not otherwise defined in this Questionnaire shall have the same meaning given to them in the Guidance Note for Agents on Appropriateness and Client Categorisation dated 2 January 2015.

INDIVIDUAL DETAILS

Personal Details			
Title:		Full Name:	
Address:			
		Postcode:	
Telephone:		Mobile:	
Date of Birth:		Email Address:	

INDIVIDUAL INVESTOR CLASSIFICATION

The Client falls into the following category as an eligible investor, as defined by the FCA. <i>Please tick as appropriate (one only)</i>	If the Client is a Retail Investor, please indicate the further category that they fall into (<i>one only</i>)
Professional Client:	Certified High Net Worth Individual:*
Eligible counterparty:	Certified or Self-Certified Sophisticated Investor:*
Retail Investor:	Certified Restricted Investor:*
	High Net Worth Company, Unincorporated Association or Trust:**
	Retail Investor advised by an FCA regulated individual or entity:***

*If one of the first three categories applies to the Client, you should supply their Certification with this Questionnaire and the party submitting the Questionnaire should complete the box below and tick where indicated to confirm that he has reviewed the appropriateness of the proposed investment in the Loan Notes and has complied with the rules in COBS 10 of the FCA Handbook.

** If this category applies you, as agent, should supply a statement that you have reasonable grounds for believing that this applies.

Name of Firm:	
Name of Individual:	
I confirm that :	I have reviewed the appropriateness of the client to receive the promotion of the proposed Investment in Loan Notes and I have satisfied the criteria in COBS 10 of the FCA Handbook.
Signature:	

*** If this category applies to the Client, their financial adviser's details should be provided in the box below and confirmation made that he will advise the Client on their proposed investment in the Loan Notes and that he will satisfy the criteria in COBS 9 of the FCA Handbook.

Name of Financial Advisory Firm:	
FCA Firm Number:	
Name of Adviser:	
FCA Approved Person Number:	

APPENDIX I

CERTIFICATE FOR EXECUTION BY HIGH NET WORTH INVESTOR

HIGH NET WORTH INVESTOR STATEMENT

I make this statement so that I can receive promotional communications which are exempt from the restriction on the promotion of non-readily realisable securities. The exemption relates to certified high net worth investors and I declare that I qualify as such because at least one of the following applies to me:

- I had, throughout the financial year immediately preceding the date below, an annual **income** to the value of **£100,000 or more**;
- I held, throughout the financial year immediately preceding the date below, **net assets** to the value of **£250,000 or more**. Net assets for these purposes do not include:
 - (a) the property which is my primary residence or any money raised through a loan secured on that property;
 - (b) any rights of mine under a qualifying contract of insurance; or
 - (c) any benefits (in the form of pensions or otherwise) which are payable on the termination of my service or on my death or retirement and to which I am (or my dependants are), or may be, entitled.

I accept that the investments to which the promotions will relate may expose me to a significant risk of losing all of the money or other property invested. I am aware that it is open to me to seek advice from an authorised person who specialises in advising on non-readily realisable securities.

Print Full Name:

Signature:

Date:

APPENDIX II

CERTIFICATE FOR EXECUTION BY SELF-CERTIFIED SOPHISTICATED INVESTOR

SELF-CERTIFIED SOPHISTICATED INVESTOR STATEMENT

I declare that I am a self-certified sophisticated investor for the purposes of the restriction on promotion of non-readily realisable securities. I understand that this means:

- (i) I can receive promotional communications made by a person who is authorised by the Financial Conduct Authority which relate to investment activity in non-readily realisable securities;
- (ii) the investments to which the promotions will relate may expose me to a significant risk of losing all the property invested.

I am a self-certified sophisticated investor because at least one of the following applies:

- (a) I am a member of a network or syndicate of business angels and have been so for at least the last six months prior to the date below;
- (b) I have made more than one investment in an unlisted company in the two years prior to the date below;
- (c) I am working, or have worked in the two years prior to the date below, in a professional capacity in the private equity sector, or in the provision of finance for small and medium enterprises;
- (d) I am currently, or have been in the two years prior to the date below, a director of a company with an annual turnover of at least £1 million.

I accept that the investments to which the promotions will relate may expose me to a significant risk of losing all of the money or other property invested. I am aware that it is open to me to seek advice from someone who specialises in advising on non-readily realisable securities.

Print Full Name:

Signature:

Date:

APPENDIX III

CERTIFICATE FOR EXECUTION BY CERTIFIED SOPHISTICATED INVESTOR

SOPHISTICATED INVESTOR STATEMENT

I make this statement so that I can receive promotional communications which are exempt from the restriction on promotion of non-readily realisable securities. The exemption relates to certified sophisticated investors and I declare that I qualify as such.

I have attached a statement from a suitably qualified party which attests to their professional opinion that I am a Sophisticated Investor for the purposes of receiving financial promotions that are restricted by statute.

I accept that the investments to which the promotions will relate may expose me to a significant risk of losing all of the money or other property invested. I am aware that it is open to me to seek advice from an authorised person who specialises in advising on non-readily realisable securities.

Print Full Name:

Signature:

Date:

APPENDIX IV

RESTRICTED INVESTOR STATEMENT

I make this statement so that I can receive promotional communications relating to non-readily realisable securities as a restricted investor. I declare that I qualify as a restricted investor because:

- (a) in the twelve months preceding the date below, I have not invested more than 10 % of my net assets in non-readily realisable securities; and
- (b) I undertake that in the twelve months following the date below, I will not invest more than 10% of my net assets in non-readily realisable securities.

Net assets for these purposes do not include:

- (a) any property which is my primary residence or any money raised through a loan secured on that property;
- (b) any rights of mine under a qualifying contract of insurance; or
- (c) any benefits (in the form of pensions or otherwise) which are payable on the termination of my service or on my death or retirements and to which I am (or my dependants are), or may be entitled.

I accept that the investments to which the promotions will relate may expose me to significant risk of losing all of the money or other property invested. I am aware that it is open to me to seek advice from an authorised person who specialises in advising on non-readily realisable securities.

Print Full Name:

Signature:

Date:

APPENDIX V

STATEMENT BY AGENT IN RESPECT OF A HIGH NET WORTH COMPANY, UNINCORPORATED ASSOCIATION OR TRUST

I believe on reasonable grounds that the party receiving this promotion is a high net worth company, unincorporated association or trust.

(1) This is defined as:

- a) any body corporate which has, or which is a member of the same group as an undertaking which has, a called-up share capital or net assets of not less than—
 - (i) if the body corporate has more than 20 members or is a subsidiary undertaking of an undertaking which has more than 20 members, £500,000;
 - (ii) otherwise, £5 million;
- b) any unincorporated association or partnership which has net assets of not less than £5 million;
- c) the trustee of a high value trust; this is a trust where the aggregate value of the cash and investments which form part of the trust's assets (before deducting the amount of its liabilities)—
 - (i) is £10 million or more; or
 - (ii) has been £10 million or more at anytime during the year immediately preceding the date on which the communication in question was first made or directed.
- d) any person ("A") whilst acting in the capacity of director, officer or employee of a person ("B") falling within any of sub-paragraphs (a) to (c) where A's responsibilities, when acting in that capacity, involve him in B's engaging in investment activity;
- e) any person to whom the communication may otherwise lawfully be made.

(2) The requirements are that:

- a) the communication includes an indication of the description of persons to whom it is directed and an indication of the fact that the controlled investment or controlled activity to which it relates is available only to such persons;
- b) the communication includes an indication that persons of any other description should not act upon it;
- c) there are in place proper systems and procedures to prevent recipients other than persons to whom paragraph (2) applies engaging in the investment activity to which the communication relates with the person directing the communication, a close relative of his or a member of the same group.

Agent Name:

Signature:

Date: